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CHARTERED ACCOUNTANTS

8 Books
That Will
Change Your Life

Think and Grow Rich

Napoleon Hill

Here are money-making secrets that can change your life. Inspired by Andrew Carnegie's magic formula for success, this book will teach you the secrets that will bring you a fortune. It will show you not only what to do but how to do it. Once you learn and apply the simple, basic techniques revealed here, you will have mastered the secret of true and lasting success. And you may have whatever you want in life.

The E-Myth Revisited

Michael Gerber

If you own a small business, or if you want to own a small business, this book was written for you.

The One Minute Manager

Ken Blanchard

An easily-read story which quickly demonstrates three very practical management techniques—you will understand why these apparently simple methods work so well with so many people.

The book is brief, the language is simple, and best of all...it works.

The Sales Bible

Jeffrey Gitomer

This book is an absolutely essential tool for every serious business owner.

"It should be read, reviewed and referred to every single day."

It can be digested in quick bite-sized lessons and contains 100's of proven techniques and healthy thinking about building business relationships.

Good to Great—*why some companies make the leap and others don't* *Jim Collins*

Making the transition from Good to Great doesn't require a high-profile CEO, the latest technology, innovative change management, or even a fine-tuned business strategy. At the heart of the rare and truly great companies is a corporate culture that rigorously found and promoted disciplined people to think and act in a disciplined manner. Peppared with dozens of stories and examples from the great and not so great, the book offers a well-reasoned road map to excellence that any organisation would do well to consider.

Getting Everything You Can Out of All You've Got *Jay Abraham*

This book provides some powerful strategies for boosting your business. The author believes that anyone can advance in life by tapping into hidden assets and developing the right mindset. He writes, "*You are surrounded by simple, obvious solutions that can dramatically increase your income, power, influence and success. The problem is, you just don't see them.*"

Abraham's central theme is that everyone is in sales. In almost any profession, people must be skilled at selling themselves and their ideas, not just their company's product or service.

Business owners with the itch to grow must read this book. The ideas are varied enough to work with kitchen-table businesses, as well as large firms, because they are outstanding and because they are communicated so well.

The 21 Irrefutable Laws of Leadership *John C Maxwell*

What would happen if a top expert with more than thirty years of leadership experience were willing to distil everything he had learned about leadership into a handful of life-changing principles just for you?

The result is a revealing study of leadership delivered in an easy-to-understand and easier-to-implement style.

The ABC of Building a Team that Wins *Blair Singer*

Anyone wanting to build a team or wanting to improve the accountability of their existing team should pick up this book.

A wonderful mentor and teacher keeps telling me. The person that knows HOW will always work for a boss. The person that knows WHY will be the Boss.

This is definitely a book that makes sense in WHY to do it. Many business owner needs to read this book with urgency and then implement the knowledge that is within the pages of this wonderful book.

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